

Run: 12/31/11 10:51 AM

SEARCH CRITERIA: ((MARKET\_CODE=A OR (STATUS=PEND,SOLD,EXPD,RENT AND OFF\_MKT\_DATE&gt;=4/1/2010 - 12/31/2011))) AND (PROP\_TYPE=SF,CN, MU,RN) AND (AREA=200) AND (CLOSED\_DATE=1/1/2011 - 12/31/2011)

**MARKET STATISTICS REPORT****OFF MARKET LISTINGS**

<b>Prop Type</b>	<b># of Bedrooms</b>	<b># of SOLD</b>	<b>% SOLD</b>	<b>Avg LP of SOLD</b>	<b>Avg SP of SOLD</b>	<b>SP:LP Ratio</b>	<b>Avg MT of SOLD</b>	<b>Avg LP UN-SOLD</b>	<b>% EXPD</b>
<b>SF</b>	<b>ALL</b>	522	100	\$724,848	\$683,546	94	105	\$0	0
	<b>1 OR LESS</b>	5	100	\$439,380	\$393,500	89	213	\$0	0
	<b>2</b>	37	100	\$531,504	\$479,656	90	84	\$0	0
	<b>3</b>	217	100	\$492,613	\$470,465	95	105	\$0	0
	<b>4</b>	201	100	\$836,697	\$793,620	94	100	\$0	0
	<b>5 OR MORE</b>	62	100	\$1,313,470	\$1,217,543	92	121	\$0	0
<b>CN</b>	<b>ALL</b>	75	100	\$447,445	\$417,899	93	147	\$0	0
	<b>1 OR LESS</b>	1	100	\$249,900	\$220,000	88	95	\$0	0
	<b>2</b>	42	100	\$375,785	\$347,862	92	151	\$0	0
	<b>3</b>	29	100	\$525,090	\$492,836	93	154	\$0	0
	<b>4</b>	3	100	\$765,966	\$740,000	96	39	\$0	0
<b>MU</b>	<b>ALL</b>	14	100	\$358,028	\$314,646	87	174	\$0	0
<b>RN</b>	<b>ALL</b>	537	100	\$2,664	\$2,649	99	47	\$0	0
	<b>1 OR LESS</b>	47	100	\$1,300	\$1,272	97	39	\$0	0
	<b>2</b>	197	100	\$1,766	\$1,736	98	46	\$0	0
	<b>3</b>	182	100	\$2,662	\$2,595	97	46	\$0	0
	<b>4</b>	81	100	\$4,040	\$3,926	97	46	\$0	0
	<b>5 OR MORE</b>	30	100	\$7,001	\$7,683	109	67	\$0	0