

Run: 12/31/11 10:53 AM

SEARCH CRITERIA: ((MARKET_CODE=A OR (STATUS=PEND,SOLD,EXPD,RENT AND OFF_MKT_DATE>=4/1/2010 - 12/31/2011))) AND (PROP_TYPE=SF,CN, MU,RN) AND (AREA=350) AND (CLOSED_DATE=1/1/2011 - 12/31/2011)

MARKET STATISTICS REPORT**OFF MARKET LISTINGS**

Prop Type	# of Bedrooms	# of SOLD	% SOLD	Avg LP of SOLD	Avg SP of SOLD	SP:LP Ratio	Avg MT of SOLD	Avg LP UN-SOLD	% EXPD
SF	ALL	437	100	\$611,638	\$575,150	94	118	\$0	0
	1 OR LESS	3	100	\$378,666	\$348,333	91	137	\$0	0
	2	43	100	\$389,694	\$363,519	93	121	\$0	0
	3	217	100	\$510,534	\$482,627	94	109	\$0	0
	4	138	100	\$709,786	\$667,659	94	121	\$0	0
	5 OR MORE	36	100	\$1,129,347	\$1,049,913	92	155	\$0	0
CN	ALL	192	100	\$326,807	\$307,097	93	153	\$0	0
	1 OR LESS	37	100	\$184,981	\$168,125	90	165	\$0	0
	2	121	100	\$280,090	\$264,879	94	155	\$0	0
	3	33	100	\$555,056	\$524,821	94	125	\$0	0
	4	1	100	\$3,695,000	\$3,372,500	91	387	\$0	0
MU	ALL	45	100	\$350,178	\$320,797	91	130	\$0	0
RN	ALL	801	100	\$2,118	\$2,091	98	45	\$0	0
	1 OR LESS	290	100	\$1,295	\$1,319	101	40	\$0	0
	2	302	100	\$1,772	\$1,751	98	46	\$0	0
	3	127	100	\$2,737	\$2,728	99	52	\$0	0
	4	66	100	\$4,067	\$3,929	96	45	\$0	0
	5 OR MORE	16	100	\$10,581	\$9,887	93	64	\$0	0