

Run: 12/31/11 11:02 AM

SEARCH CRITERIA: ((MARKET\_CODE=A OR (STATUS=PEND,SOLD,EXPD,RENT AND OFF\_MKT\_DATE&gt;=4/1/2010 - 12/31/2011))) AND (PROP\_TYPE=SF,CN, MU,RN) AND (AREA=REDDING) AND (CLOSED\_DATE=1/1/2011 - 12/31/2011)

**MARKET STATISTICS REPORT****OFF MARKET LISTINGS**

<b>Prop Type</b>	<b># of Bedrooms</b>	<b># of SOLD</b>	<b>% SOLD</b>	<b>Avg LP of SOLD</b>	<b>Avg SP of SOLD</b>	<b>SP:LP Ratio</b>	<b>Avg MT of SOLD</b>	<b>Avg LP UN-SOLD</b>	<b>% EXPD</b>
<b>SF</b>	<b>ALL</b>	78	100	\$677,714	\$629,312	92	133	\$0	0
	<b>2</b>	6	100	\$398,816	\$368,166	92	206	\$0	0
	<b>3</b>	18	100	\$484,711	\$454,570	93	111	\$0	0
	<b>4</b>	38	100	\$687,086	\$640,923	93	124	\$0	0
	<b>5 OR MORE</b>	16	100	\$977,175	\$896,250	91	148	\$0	0
<b>RN</b>	<b>ALL</b>	37	100	\$2,456	\$2,411	98	61	\$0	0
	<b>1 OR LESS</b>	4	100	\$1,200	\$1,212	101	46	\$0	0
	<b>2</b>	9	100	\$1,657	\$1,647	99	70	\$0	0
	<b>3</b>	10	100	\$2,279	\$2,200	96	46	\$0	0
	<b>4</b>	11	100	\$3,043	\$2,981	97	68	\$0	0
	<b>5 OR MORE</b>	3	100	\$4,966	\$4,916	98	84	\$0	0