

Run: 12/31/11 11:11 AM

SEARCH CRITERIA: ((MARKET\_CODE=A OR (STATUS=PEND,SOLD,EXPD,RENT AND OFF\_MKT\_DATE&gt;=4/1/2010 - 12/31/2011))) AND (PROP\_TYPE=SF,CN, MU,RN) AND (AREA=530) AND (CLOSED\_DATE=1/1/2011 - 12/31/2011)

**MARKET STATISTICS REPORT****OFF MARKET LISTINGS**

<b>Prop Type</b>	<b># of Bedrooms</b>	<b># of SOLD</b>	<b>% SOLD</b>	<b>Avg LP of SOLD</b>	<b>Avg SP of SOLD</b>	<b>SP:LP Ratio</b>	<b>Avg MT of SOLD</b>	<b>Avg LP UN-SOLD</b>	<b>% EXPD</b>
<b>SF</b>	<b>ALL</b>	105	100	\$896,240	\$837,052	93	116	\$0	0
	<b>1 OR LESS</b>	1	100	\$769,000	\$723,000	94	64	\$0	0
	<b>2</b>	4	100	\$359,000	\$343,000	95	19	\$0	0
	<b>3</b>	21	100	\$690,771	\$643,874	93	138	\$0	0
	<b>4</b>	44	100	\$715,190	\$683,329	95	99	\$0	0
	<b>5 OR MORE</b>	35	100	\$1,312,162	\$1,205,931	91	138	\$0	0
<b>RN</b>	<b>ALL</b>	60	100	\$4,540	\$4,142	91	63	\$0	0
	<b>1 OR LESS</b>	4	100	\$1,525	\$1,425	93	127	\$0	0
	<b>2</b>	2	100	\$2,600	\$2,675	102	20	\$0	0
	<b>3</b>	15	100	\$3,196	\$3,088	96	61	\$0	0
	<b>4</b>	22	100	\$3,672	\$3,517	95	48	\$0	0
	<b>5 OR MORE</b>	17	100	\$7,788	\$6,694	85	73	\$0	0