

Run: 10/01/11 03:08 PM

SEARCH CRITERIA: ((MARKET_CODE=A OR (STATUS=SOLD AND OFF_MKT_DATE>=7/1/2011 - 10/1/2011))) AND (PROP_TYPE=SF,CN,MU,RN) AND (AREA=NEW CANAAN)

MARKET STATISTICS REPORT**ACTIVE LISTINGS**

| Prop Type | Bedrooms | # Active | Avg LP | Avg MT |
|-----------|-----------|----------|-------------|--------|
| SF | ALL | 218 | \$2,464,894 | 165 |
| | 2 | 4 | \$772,225 | 248 |
| | 3 | 36 | \$1,175,916 | 228 |
| | 4 | 55 | \$1,319,907 | 130 |
| | 5 OR MORE | 123 | \$3,409,188 | 160 |
| CN | ALL | 40 | \$720,872 | 174 |
| | 1 OR LESS | 5 | \$273,400 | 165 |
| | 2 | 10 | \$550,190 | 158 |
| | 3 | 23 | \$829,390 | 190 |
| | 4 | 2 | \$1,445,000 | 87 |
| MU | ALL | 9 | \$624,333 | 385 |
| RN | ALL | 33 | \$8,416 | 124 |
| | 1 OR LESS | 5 | \$1,710 | 59 |
| | 2 | 3 | \$1,883 | 250 |
| | 3 | 3 | \$4,300 | 8 |
| | 4 | 8 | \$7,200 | 140 |
| | 5 OR MORE | 14 | \$13,789 | 137 |

OFF MARKET LISTINGS

| Prop Type | # of Bedrooms | # of SOLD | % SOLD | Avg LP of SOLD | Avg SP of SOLD | SP:LP Ratio | Avg MT of SOLD | Avg LP UN-SOLD | % EXPD |
|-----------|---------------|-----------|--------|----------------|----------------|-------------|----------------|----------------|--------|
| SF | ALL | 35 | 100 | \$1,878,857 | \$1,721,654 | 91 | 134 | \$0 | 0 |
| | 3 | 4 | 100 | \$1,020,750 | \$912,500 | 89 | 104 | \$0 | 0 |
| | 4 | 14 | 100 | \$1,422,928 | \$1,329,500 | 93 | 89 | \$0 | 0 |
| | 5 OR MORE | 17 | 100 | \$2,456,235 | \$2,234,994 | 90 | 179 | \$0 | 0 |
| CN | ALL | 13 | 100 | \$614,376 | \$577,000 | 93 | 150 | \$0 | 0 |
| | 1 OR LESS | 2 | 100 | \$297,000 | \$280,750 | 94 | 94 | \$0 | 0 |
| | 2 | 4 | 100 | \$572,225 | \$520,250 | 90 | 185 | \$0 | 0 |
| | 3 | 7 | 100 | \$729,142 | \$694,071 | 95 | 147 | \$0 | 0 |
| MU | ALL | 1 | 100 | \$849,000 | \$775,000 | 91 | 78 | \$0 | 0 |