

Run: 12/31/11 10:18 AM

SEARCH CRITERIA: ((MARKET\_CODE=A OR (STATUS=PEND,SOLD,EXPD,RENT AND OFF\_MKT\_DATE&gt;=12/31/2010 - 12/31/2011))) AND (PROP\_TYPE=Sf, CN,MU,RN) AND (AREA=280) AND (CLOSED\_DATE=10/1/2011 - 12/31/2011)

**MARKET STATISTICS REPORT****OFF MARKET LISTINGS**

<b>Prop Type</b>	<b># of Bedrooms</b>	<b># of SOLD</b>	<b>% SOLD</b>	<b>Avg LP of SOLD</b>	<b>Avg SP of SOLD</b>	<b>SP:LP Ratio</b>	<b>Avg MT of SOLD</b>	<b>Avg LP UN-SOLD</b>	<b>% EXPD</b>
<b>SF</b>	<b>ALL</b>	32	100	\$383,078	\$363,059	94	132	\$0	0
	<b>2</b>	1	100	\$190,000	\$167,000	87	22	\$0	0
	<b>3</b>	18	100	\$344,522	\$326,855	94	134	\$0	0
	<b>4</b>	12	100	\$448,966	\$425,291	94	141	\$0	0
	<b>5 OR MORE</b>	1	100	\$479,500	\$464,000	96	91	\$0	0
<b>CN</b>	<b>ALL</b>	9	100	\$217,844	\$201,405	92	144	\$0	0
	<b>1 OR LESS</b>	2	100	\$157,950	\$135,950	86	142	\$0	0
	<b>2</b>	7	100	\$234,957	\$220,107	93	144	\$0	0
<b>RN</b>	<b>ALL</b>	11	100	\$1,959	\$1,911	97	52	\$0	0
	<b>1 OR LESS</b>	5	100	\$1,280	\$1,240	96	33	\$0	0
	<b>2</b>	4	100	\$1,537	\$1,456	94	51	\$0	0
	<b>4</b>	1	100	\$3,000	\$3,000	100	47	\$0	0
	<b>5 OR MORE</b>	1	100	\$6,000	\$6,000	100	157	\$0	0