

Run: 12/31/11 10:15 AM

SEARCH CRITERIA: ((MARKET\_CODE=A OR (STATUS=PEND,SOLD,EXPD,RENT AND OFF\_MKT\_DATE&gt;=12/31/2010 - 12/31/2011))) AND (PROP\_TYPE=SF, CN,MU,RN) AND (AREA=440) AND (CLOSED\_DATE=10/1/2011 - 12/31/2011)

**MARKET STATISTICS REPORT****OFF MARKET LISTINGS**

<b>Prop Type</b>	<b># of Bedrooms</b>	<b># of SOLD</b>	<b>% SOLD</b>	<b>Avg LP of SOLD</b>	<b>Avg SP of SOLD</b>	<b>SP:LP Ratio</b>	<b>Avg MT of SOLD</b>	<b>Avg LP UN-SOLD</b>	<b>% EXPD</b>
<b>SF</b>	<b>ALL</b>	58	100	\$293,112	\$277,854	94	103	\$0	0
	<b>2</b>	7	100	\$176,221	\$162,307	92	118	\$0	0
	<b>3</b>	33	100	\$279,756	\$263,878	94	98	\$0	0
	<b>4</b>	16	100	\$362,193	\$347,587	95	107	\$0	0
	<b>5 OR MORE</b>	2	100	\$369,950	\$355,000	95	86	\$0	0
<b>CN</b>	<b>ALL</b>	25	100	\$352,076	\$342,636	97	106	\$0	0
	<b>1 OR LESS</b>	1	100	\$289,900	\$270,000	93	57	\$0	0
	<b>2</b>	11	100	\$315,072	\$303,809	96	150	\$0	0
	<b>3</b>	9	100	\$345,180	\$331,711	96	55	\$0	0
	<b>4</b>	4	100	\$484,900	\$492,150	101	112	\$0	0
<b>MU</b>	<b>ALL</b>	2	100	\$216,400	\$192,500	88	154	\$0	0
<b>RN</b>	<b>ALL</b>	48	100	\$1,429	\$1,393	97	53	\$0	0
	<b>1 OR LESS</b>	8	100	\$950	\$937	98	48	\$0	0
	<b>2</b>	28	100	\$1,350	\$1,322	97	49	\$0	0
	<b>3</b>	8	100	\$1,850	\$1,781	96	77	\$0	0
	<b>4</b>	3	100	\$1,900	\$1,800	94	50	\$0	0
	<b>5 OR MORE</b>	1	100	\$2,700	\$2,700	100	9	\$0	0