

Run: 07/04/11 09:17 AM

SEARCH CRITERIA: ((MARKET_CODE=A OR (STATUS=PEND,SOLD,EXPD AND OFF_MKT_DATE>=7/4/2010 - 7/4/2011))) AND (AREA=480) AND (CLOSED_DATE=1/1/2011 - 3/31/2011)

MARKET STATISTICS REPORT**OFF MARKET LISTINGS**

| Prop Type | # of Bedrooms | # of SOLD | % SOLD | Avg LP of SOLD | Avg SP of SOLD | SP:LP Ratio | Avg MT of SOLD | Avg LP UN-SOLD | % EXPD |
|------------------|----------------------|------------------|---------------|-----------------------|-----------------------|--------------------|-----------------------|-----------------------|---------------|
| SF | ALL | 64 | 100 | \$248,228 | \$235,244 | 94 | 106 | \$0 | 0 |
| | 2 | 7 | 100 | \$134,500 | \$129,928 | 96 | 81 | \$0 | 0 |
| | 3 | 42 | 100 | \$244,465 | \$232,515 | 95 | 109 | \$0 | 0 |
| | 4 | 13 | 100 | \$303,130 | \$285,192 | 94 | 106 | \$0 | 0 |
| | 5 OR MORE | 2 | 100 | \$368,450 | \$336,500 | 91 | 112 | \$0 | 0 |
| CN | ALL | 15 | 100 | \$218,953 | \$201,866 | 92 | 230 | \$0 | 0 |
| | 1 OR LESS | 4 | 100 | \$212,450 | \$189,125 | 89 | 52 | \$0 | 0 |
| | 2 | 7 | 100 | \$130,942 | \$118,428 | 90 | 232 | \$0 | 0 |
| | 3 | 4 | 100 | \$379,475 | \$360,625 | 95 | 404 | \$0 | 0 |
| MU | ALL | 7 | 100 | \$199,800 | \$177,414 | 88 | 210 | \$0 | 0 |
| LA | ALL | 1 | 100 | \$125,000 | \$115,000 | 92 | 55 | \$0 | 0 |
| BU | ALL | 2 | 100 | \$46,125 | \$25,000 | 54 | 152 | \$0 | 0 |