Run: 07/04/11 09:06 AM

 $SEARCH \ CRITERIA: ((MARKET_CODE=A\ OR\ (STATUS=PEND,SOLD,EXPD\ AND\ OFF_MKT_DATE>=7/4/2010\ -\ 7/4/2011)))\ AND\ (AREA=490)\ AND\ (CLOSED_DATE=1/1/2011\ -\ 3/31/2011)$

MARKET STATISTICS REPORT

OFF MARKET LISTINGS

| Prop Type | # of Bedrooms | # of SOLD | % SOLD | Avg LP of SOLD | Avg SP of SOLD | SP:LP Ratio | Avg MT of SOLD | Avg LP UN- SOLD | % EXPD |
|--------------|------------------|--------------|-----------|-------------------|-------------------|----------------|-------------------|-----------------------|-----------|
| SF | ALL | 36 | 100 | \$399,047 | \$380,000 | 95 | 127 | \$0 | 0 |
| | 2 | 1 | 100 | \$255,000 | \$225,000 | 88 | 290 | \$0 | 0 |
| | 3 | 17 | 100 | \$353,605 | \$337,470 | 95 | 129 | \$0 | 0 |
| | 4 | 14 | 100 | \$417,178 | \$392,714 | 94 | 125 | \$0 | 0 |
| | 5 OR MORE | 4 | 100 | \$564,725 | \$555,000 | 98 | 88 | \$0 | 0 |
| CN | ALL | 5 | 100 | \$332,780 | \$313,000 | 94 | 111 | \$0 | 0 |
| | 1 OR LESS | 2 | 100 | \$255,000 | \$222,500 | 87 | 147 | \$0 | 0 |
| | 2 | 3 | 100 | \$384,633 | \$373,333 | 97 | 88 | \$0 | 0 |
| CI | ALL | 1 | 100 | \$795,000 | \$760,000 | 95 | 119 | \$0 | 0 |