Run: 12/31/11 10:48 AM

 $SEARCH \ CRITERIA: ((MARKET_CODE=A\ OR\ (STATUS=PEND,SOLD,EXPD,RENT\ AND\ OFF_MKT_DATE>=4/1/2010\ -\ 12/31/2011)))\ AND\ (PROP_TYPE=SF,CN,MU,RN)\ AND\ (AREA=190)\ AND\ (CLOSED_DATE=1/1/2011\ -\ 12/31/2011)$

MARKET STATISTICS REPORT

OFF MARKET LISTINGS

Prop Type	# of Bedrooms	# of SOLD	% SOLD	Avg LP of SOLD	Avg SP of SOLD	SP:LP Ratio	Avg MT of SOLD	Avg LP UN- SOLD	% EXPD
SF	ALL	53	100	\$733,673	\$693,716	94	125	\$0	0
	2	1	100	\$339,900	\$325,000	95	48	\$0	0
	3	16	100	\$513,043	\$484,859	94	134	\$0	0
	4	16	100	\$751,850	\$703,306	93	98	\$0	0
	5 OR MORE	20	100	\$915,325	\$871,566	95	143	\$0	0
RN	ALL	33	100	\$2,998	\$2,837	94	83	\$0	0
	1 OR LESS	5	100	\$1,570	\$1,560	99	78	\$0	0
	2	6	100	\$1,983	\$1,925	97	77	\$0	0
	3	8	100	\$2,625	\$2,512	95	74	\$0	0
	4	8	100	\$3,724	\$3,461	92	95	\$0	0
	5 OR MORE	6	100	\$4,733	\$4,416	93	88	\$0	0