Run: 12/31/11 10:16 AM

 $SEARCH CRITERIA: ((MARKET\_CODE=A \ OR \ (STATUS=PEND,SOLD,EXPD,RENT\ AND\ OFF\_MKT\_DATE>=12/31/2010-12/31/2011)))\ AND\ (PROP\_TYPE=SF,\ CN,MU,RN)\ AND\ (AREA=480)\ AND\ (CLOSED\_DATE=10/1/2011-12/31/2011)$ 

## MARKET STATISTICS REPORT

## **OFF MARKET LISTINGS**

Prop Type	# of Bedrooms	# of SOLD	% SOLD	Avg LP of SOLD	Avg SP of SOLD	SP:LP Ratio	Avg MT of SOLD	Avg LP UN- SOLD	% EXPD
SF	ALL	99	100	\$232,307	\$220,917	95	106	\$0	0
	2	11	100	\$181,990	\$168,538	92	111	\$0	0
	3	76	100	\$226,298	\$213,977	94	111	\$0	0
	4	10	100	\$273,990	\$263,460	96	70	\$0	0
	5 OR MORE	2	100	\$529,000	\$560,000	105	83	\$0	0
CN	ALL	34	100	\$139,979	\$128,491	91	114	\$0	0
	1 OR LESS	18	100	\$118,644	\$106,905	90	82	\$0	0
	2	13	100	\$186,146	\$174,492	93	130	\$0	0
	3	3	100	\$67,933	\$58,666	86	236	\$0	0
MU	ALL	2	100	\$152,450	\$132,500	86	221	\$0	0
RN	ALL	35	100	\$1,562	\$1,519	97	47	\$0	0
	1 OR LESS	8	100	\$1,168	\$1,128	96	41	\$0	0
	2	8	100	\$1,656	\$1,612	97	50	\$0	0
	3	12	100	\$1,639	\$1,616	98	46	\$0	0
	4	6	100	\$1,716	\$1,625	94	57	\$0	0
	5 OR MORE	1	100	\$2,100	\$2,100	100	31	\$0	0