Run: 07/04/11 09:28 AM

 $SEARCH \ CRITERIA: ((MARKET\_CODE=A \ OR \ (STATUS=PEND, SOLD, EXPD \ AND \ OFF\_MKT\_DATE > = 7/4/2010 - 7/4/2011))) \ AND \ (AREA=DERB) \ AND \ (CLOSED\_DATE = 1/1/2011 - 3/31/2011)$ 

## MARKET STATISTICS REPORT

## **OFF MARKET LISTINGS**

| Prop<br>Type | # of<br>Bedrooms | # of<br>SOLD | %<br>SOLD | Avg LP of<br>SOLD | Avg SP of<br>SOLD | SP:LP<br>Ratio | Avg MT<br>of SOLD | Avg LP<br>UN-<br>SOLD | %<br>EXPD |
|--------------|------------------|--------------|-----------|-------------------|-------------------|----------------|-------------------|-----------------------|-----------|
| SF           | ALL              | 7            | 100       | \$260,593         | \$245,864         | 94             | 112               | \$0                   | 0         |
|              | 2                | 1            | 100       | \$45,000          | \$35,000          | 77             | 127               | \$0                   | 0         |
|              | 4                | 5            | 100       | \$317,850         | \$302,210         | 95             | 110               | \$0                   | 0         |
|              | 5 OR<br>MORE     | 1            | 100       | \$189,900         | \$175,000         | 92             | 105               | \$0                   | 0         |
| CN           | ALL              | 3            | 100       | \$170,266         | \$149,000         | 87             | 81                | \$0                   | 0         |
|              | 2                | 3            | 100       | \$170,266         | \$149,000         | 87             | 81                | \$0                   | 0         |
| MU           | ALL              | 5            | 100       | \$126,040         | \$117,320         | 93             | 137               | \$0                   | 0         |
| CI           | ALL              | 2            | 100       | \$184,450         | \$162,500         | 88             | 106               | \$0                   | 0         |